

PRESS RELEASE

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DOW TECHNOLOGIES WINS DISTRIBUTOR OF THE YEAR AWARD

Year of Expansion and Growth Culminates with Industry Award

TAMPA, Fla. (February 28, 2023) – DOW Technologies, the leading independently owned technology distributor, was recently awarded Distributor of the Year at the Mobile Electronics Association Industry Awards. DOW has won the award seven times since first winning the award in 2014.

The Mobile Electronics association presents the awards annually to recognize and honor those in the mobile electronics industry. The Industry Awards are voted on by the retailers and vendors working in the 12Volt industry nationwide.

This award caps off a year of expansion and growth in the 12Volt industry. Over the past year, DOW has expanded the territory it serves for vendor partners Sony and Alpine. DOW now distributes Sony in 14 states plus Puerto Rico and supports Alpine as a fulfillment partner in 15 states plus Washington, DC. Alpine's announcement last week of DOW as the fulfillment partner for the Mid-Atlantic marks DOW's initial entrance into the region for its 12Volt business. As part of the expansion in the Mid-Atlantic, DOW's Montgomeryville, PA location was renovated to increase warehouse space by 70%.

In addition to expanding territories, DOW brought on new vendor partners to further their effort to be a onestop shop for their customers. DOW added distribution of Kicker and JVC in September 2022. Last month DOW brought on Wallbox electrical vehicle chargers to help dealers prepare for the future of electric vehicles.

"We are so proud of the team's effort to provide the best customer support and their commitment to staying up to date with their product knowledge," stated Mike Hurwitz, 12volt strategic sales manager. "Year after year, the team strives to be the best."

"This award is a recognition of the great team we have at DOW, not just the account managers but all of the departments that support our customers," added senior vice president Dave Elkin. "Recognition like this leads to more opportunities for DOW, which ultimately means more opportunity for our dealers."

To learn more about DOW Technologies, please visit www.dowtechnologies.com or call 1.800.627.2900. To read more about the Mobile Electronics Awards, please visit https://meindustryawards.com/what-are-the-industry-awards/

About DOW Technologies:

Headquartered in Tampa, Fla., DOW Technologies is one of the largest independently owned and operated technology distributors servicing independent retailers in the United States for 63 years. With seven locations serving Alabama, Arizona, Arkansas, Delaware, Florida, Georgia, Kansas, Louisiana, Maryland, Mississippi, Missouri, Nevada, New Jersey, New Mexico, New York, North Carolina, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Puerto Rico, the US Virgin Islands, Virginia, and Washington, D.C., DOW Technologies focuses on distributing products and technologies that enhance lives at home, at work and on the road.

DOW Technologies' areas of business include:

- Car Audio/Video
- Broadband
- Surveillance

- Custom Integration/Consumer Electronics
- Satellite & Terrestrial Television
- Marine Audio and Accessories



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